



# LICENSE STATISTIC REPORT FOR THE MONTH OF APRIL 2024

EXHIBIT

7a

### Current License Numbers - Total

	Apr 2023	May 2023	June 2023	July 2023	Aug 2023	Sept 2023	Oct 2023	Nov 2023	Dec 2023	Jan 2024	Feb 2024	Mar 2024	Apr 2024
Designated Broker	1,199	1,209	1,214	1,223	1,229	1,232	1,233	1,238	1,245	1,179	1,193	1,194	1,201
Associate Broker	977	978	985	984	988	988	995	996	996	940	947	954	955
Salesperson	6,121	6,183	6,255	6,302	6,346	6,378	6,422	6,450	6,481	6,001	6,079	6,146	6,206
<b>TOTAL</b>	<b>8,297</b>	<b>8,370</b>	<b>8,454</b>	<b>8,509</b>	<b>8,563</b>	<b>8,598</b>	<b>8,650</b>	<b>8,684</b>	<b>8,722</b>	<b>8,120</b>	<b>8,219</b>	<b>8,294</b>	<b>8,362</b>

### Current License Numbers - Active

	Apr 2023	May 2023	June 2023	July 2023	Aug 2023	Sept 2023	Oct 2023	Nov 2023	Dec 2023	Jan 2024	Feb 2024	Mar 2024	Apr 2024
Designated Broker	1,143	1,152	1,157	1,166	1,173	1,175	1,181	1,185	1,192	1,131	1,144	1,148	1,157
Associate Broker	857	857	859	855	855	852	857	850	847	827	834	837	835
Salesperson	5,544	5,593	5,648	5,669	5,678	5,668	5,627	5,622	5,621	5,439	5,486	5,574	5,622
<b>TOTAL</b>	<b>7,544</b>	<b>7,602</b>	<b>7,664</b>	<b>7,690</b>	<b>7,706</b>	<b>7,695</b>	<b>7,665</b>	<b>7,657</b>	<b>7,660</b>	<b>7,397</b>	<b>7,464</b>	<b>7,559</b>	<b>7,614</b>

### Newly Licensed

	Apr 2023	May 2023	June 2023	July 2023	Aug 2023	Sept 2023	Oct 2023	Nov 2023	Dec 2023	Jan 2024	Feb 2024	Mar 2024	Apr 2024
Designated Broker	2	5	5	2	8	2	3	5	0	8	6	4	6
Associate Broker	5	4	6	3	3	2	6	2	0	13	8	6	2
Salesperson	49	56	58	43	48	34	51	33	5	20	46	63	58
<b>TOTAL</b>	<b>56</b>	<b>65</b>	<b>64</b>	<b>46</b>	<b>51</b>	<b>36</b>	<b>57</b>	<b>35</b>	<b>5</b>	<b>33</b>	<b>54</b>	<b>69</b>	<b>60</b>

### New Applications

	Apr 2023	May 2023	June 2023	July 2023	Aug 2023	Sept 2023	Oct 2023	Nov 2023	Dec 2023	Jan 2024	Feb 2024	Mar 2024	Apr 2024
Broker	20	15	5	10	11	7	8	25	3	16	16	12	6
Salesperson	98	91	89	85	98	79	94	78	59	85	73	98	97
<b>TOTAL</b>	<b>118</b>	<b>106</b>	<b>94</b>	<b>95</b>	<b>109</b>	<b>86</b>	<b>102</b>	<b>103</b>	<b>62</b>	<b>101</b>	<b>89</b>	<b>110</b>	<b>103</b>

### Background Report Information

	Apr 2023	May 2023	June 2023	July 2023	Aug 2023	Sept 2023	Oct 2023	Nov 2023	Dec 2023	Jan 2024	Feb 2024	Mar 2024	Apr 2024
Reports Received from State Patrol	82	116	120	96	87	69	124	84	80	58	102	90	73
Average Time to Receive Reports	10	7	9	10	9	8	9	15	8	7	10	24	11

### Transfers

	Apr 2023	May 2023	June 2023	July 2023	Aug 2023	Sept 2023	Oct 2023	Nov 2023	Dec 2023	Jan 2024	Feb 2024	Mar 2024	Apr 2024
Brokers	16	7	8	12	18	10	8	9	1	31	27	13	8
Salesperson	139	58	45	73	60	59	54	54	7	203	163	112	35
<b>TOTAL</b>	<b>155</b>	<b>65</b>	<b>53</b>	<b>85</b>	<b>78</b>	<b>69</b>	<b>62</b>	<b>63</b>	<b>8</b>	<b>234</b>	<b>190</b>	<b>125</b>	<b>43</b>

### Current E&O Insurance

	Apr 2023	May 2023	June 2023	July 2023	Aug 2023	Sept 2023	Oct 2023	Nov 2023	Dec 2023	Jan 2024	Feb 2024	Mar 2024	Apr 2024
Commission offered	4,380	4,372	4,358	4,342	4,305	4,246	3,261	887	5,403	4,948	4,923	4,923	4,899
Individual	1,445	1,500	1,541	1,585	1,621	1,654	2,651	5,118	640	907	991	991	1,114
Group	1,856	1,870	1,936	1,924	1,933	1,807	1,934	1,966	1,971	1,897	1,894	1,894	1,915
<b>Total policies</b>	<b>7,681</b>	<b>7,742</b>	<b>7,835</b>	<b>7,851</b>	<b>7,859</b>	<b>7,707</b>	<b>7,846</b>	<b>7,971</b>	<b>8,014</b>	<b>7,752</b>	<b>7,808</b>	<b>7,808</b>	<b>7,928</b>